



Sheoga Hardwood Flooring

JOB DESCRIPTION

Job Title: Sales Intern
Location: Local / Northeast Ohio
Reports To: Robert McNamara / Vice President Marketing & Sales

Date: April 15, 2026
Summer 2026 internship (approximately June–August)

Position Summary

The Summer Sales Intern supports the sales team in driving revenue growth and building relationships within a local territory. This role assists in executing sales initiatives, gaining hands-on experience in the field, and learning the fundamentals of distribution-based sales.

The ideal candidate is a motivated, high-energy student interested in sales, eager to learn, and comfortable interacting with customers. This position provides exposure to product training, customer engagement, and real-world sales activities with local, day-trip travel only.

Key Responsibilities

- Support the sales team in executing local territory sales initiatives
- Assist with prospecting and developing relationships with contractors, distributors, and customers
- Conduct regular local outside sales calls to builders, contractors, distributors, and customers to build relationships and support territory growth
- Maintain weekly call reports, as well as accurate records of customer interactions, call notes, and activity reports in CRM system.
- Develop a strong understanding of products and industry basics
- Provide general sales and administrative support as needed

Qualifications & Experience

- Currently enrolled in a college or university (business, marketing, or related field preferred)
- Interest in sales, marketing, or business development
- Interest in construction, building materials, or flooring is helpful, but not required

Required Skills

- Strong communication and interpersonal skills
- Positive attitude with a willingness to learn
- Organized and detail-oriented
- Basic proficiency in Microsoft Office (Outlook, Word, Excel, PowerPoint)
- Comfortable working in a team environment and interacting with customers



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Performance Expectations

This role is designed for a motivated individual who:

- Shows initiative and a strong work ethic
- Is eager to learn and take on new challenges
- Demonstrates professionalism in customer interactions
- Follows through on tasks and responsibilities
- Contributes positively to the team environment

If interested, please send information to careers@sheogaflooring.com

Job Requirement:

Must have vehicle and a valid driver's license with clean driving record.

